

Great Swamp Watershed Association

Budget vs. Actuals: FY_2023_2024 - FY24 P&L

July - December, 2023

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Income				
3210 Deferred Income from Prior Year	38,067	36,000	2,067	106.00 %
4000 Annual Event	169,196	185,000	-15,804	91.00 %
4002 Advocacy Operational Reserve BD		10,000	-10,000	
4100 Individual - Membership	42,820	43,100	-280	99.00 %
4180 Individual Major Donors	109,345	104,000	5,345	105.00 %
4190 Individual Trustee Giving	10,268	24,975	-14,707	41.00 %
4200 Corporate	47,959	39,500	8,459	121.00 %
4330 Corporate Stewardship Restricted	5,635	6,000	-365	94.00 %
4400 Foundation Support	216,700	206,000	10,700	105.00 %
4600 Music Fest Event	762	0	762	
4700 Programs - Education & Outreach	11,359	13,050	-1,691	87.00 %
4799 Merchandise Misc	0		0	
4800 Native Plant Program		375	-375	
4900 Government Grants	4,980	8,150	-3,170	61.00 %
4990 Reimbursed Expenses	564		564	
4998 Other incomes misc	1,336	213	1,123	629.00 %
7111 4% Fund Transfer Draw	67,871	68,000	-129	100.00 %
Total Income	\$726,863	\$744,363	\$ -17,499	98.00 %
GROSS PROFIT	\$726,863	\$744,363	\$ -17,499	98.00 %
Expenses				
5000 Administrative Payroll Total	388,766	414,273	-25,507	94.00 %
5100 Development Expense	1,393	3,068	-1,675	45.00 %
5200 Education and Outreach	9,439	6,705	2,734	141.00 %
5290 Native Plant Prog Expenses	9,219	0	9,219	
5295 Communications Expense	64		64	
5300 Membership	8,970	10,175	-1,205	88.00 %
5400 Stewardship	10,782	4,500	6,282	240.00 %
5500 Water Quality	9,102	19,100	-9,998	48.00 %
5700 Grant Specific Expense		1,100	-1,100	
5800 Advocacy		10,000	-10,000	
5805 Advocacy / CAGs / Other	44		44	
6100 Administrative Expense	48,482	60,532	-12,050	80.00 %
6150 Depreciation Expense		0	0	
6240 Miscellaneous	31		31	
6400 Annual Event Expenses	37,965	56,803	-18,838	67.00 %
6490 Music Fest	534	0	534	
6500 Mailing	2,613	5,760	-3,147	45.00 %
Total Expenses	\$527,405	\$592,016	\$ -64,612	89.00 %
NET OPERATING INCOME	\$199,459	\$152,346	\$47,112	131.00 %
Other Income				
7011 Dividends Received	10,513	15,000	-4,487	70.00 %
7040 in-Kind Donation	19,563		19,563	

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July - December, 2023

			TOTAL	
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Total Other Income	\$30,076	\$15,000	\$15,076	201.00 %
Other Expenses				
8031 In-Kind Donations Annual Event	19,563		19,563	
Total Other Expenses	\$19,563	\$0	\$19,563	0%
NET OTHER INCOME	\$10,513	\$15,000	\$ -4,487	70.00 %
NET INCOME	\$209,971	\$167,346	\$42,625	125.00 %