

Great Swamp Watershed Association Profit & Loss Budget Performance

February 2023

	Feb 23	Budget	% of Budget	Jul '22 - Feb 23	YTD Budget	% of Budget	Annual Budget
Ordinary Income/Expense							
Income							
4% Fund Transfer Draw	0	0	0%	60,986	56,000	109%	56,000
401K Operational Reserve BD	0	0	0%	0	0	0%	25,000
Advocacy Operational Reserve BD	0	0	0%	0	0	0%	20,000
Annual Event	0			145,073	175,000	83%	175,000
Corporate	0	4,500	0%	58,850	59,750	98%	69,750
Corporate Stewardship Restricted	0	0	0%	9,677	0	100%	8,000
Deferred Income from Prior Year	0			23,000	23,000	100%	23,000
Foundation Support	25,000	25,000	100%	194,400	191,000	102%	284,000
Government Grants	0	0	0%	4,653	10,000	47%	20,000
Individual - Membership	2,273	8,672	26%	59,726	59,692	100%	89,000
Individual Major Donors	53,015	13,530	392%	177,044	180,375	98%	222,000
Individual Trustee Giving	1,500	210	714%	25,026	26,246	95%	30,000
Merchandise Misc	0	0	0%	41	0	100%	0
Music Fest Event	0	0	0%	0	0	0%	49,006
Native Plant Program	0	0	0%	854	0	100%	60,750
Other incomes misc	218	42	522%	304	333	91%	500
Programs - Education & Outreach	8,894	5,233	170%	14,977	12,550	119%	30,000
Restricted Individual Donations	0	0	0%	45,000	5,000	900%	5,000
Total Income	<u>90,900</u>	<u>57,187</u>	<u>159%</u>	<u>819,610</u>	<u>798,946</u>	<u>103%</u>	<u>1,167,006</u>
Gross Profit	90,900	57,187	159%	819,610	798,946	103%	1,167,006
Expense							
Administrative Expense	11,134	10,236	109%	91,274	84,178	108%	125,966
Administrative Payroll Total	57,721	58,855	98%	458,855	481,337	95%	737,756
Advocacy / CAGs / Other	0	1,667	0%	319	13,333	2%	40,000
Annual Event Expenses	0	0	0%	32,095	52,069	62%	52,069
Capital Campaign Exp	0	0	0%	0	1,000	0%	2,500
Development Expense	313	1,088	29%	2,915	4,915	59%	13,165
Education and Outreach	69	1,090	6%	4,265	6,540	65%	13,100
Grant Specific Expense	0	0	0%	8,958	0	100%	0
Mailing	0	650	0%	2,864	7,483	38%	13,359
Membership	10	642	2%	11,120	11,634	96%	20,280
Music Fest	0	0	0%	57	0	100%	19,000
Native Plant Expenses	400	0	100%	719	0	100%	41,000
Stewardship	90	2,950	3%	8,681	9,000	96%	25,800
Stewardship Land Acquisition	0	0	0%	9,952	450	2,211%	450
Uncategorized Expenses	0			137			
Water Quality	777	2,579	30%	17,614	20,633	85%	34,350
Total Expense	<u>70,515</u>	<u>79,756</u>	<u>88%</u>	<u>649,824</u>	<u>692,572</u>	<u>94%</u>	<u>1,138,795</u>
Net Ordinary Income	20,385	-22,569	-90%	169,786	106,374	160%	28,211
Other Income/Expense							
Other Income	0	0	0%	-36,366	0	100%	0
Other Expense	0	0	0%	13,624	0	100%	0
Net Other Income	0	0	0%	-49,990	0	100%	0
Net Income	<u><u>20,385</u></u>	<u><u>-22,569</u></u>	<u><u>-90%</u></u>	<u><u>119,796</u></u>	<u><u>106,374</u></u>	<u><u>113%</u></u>	<u><u>28,211</u></u>